



Mark Paskowitz

Passionate, resourceful, and results-oriented describe Mark Paskowitz. He brings a rare combination of competencies to support individuals and organizations in a variety of industries. His business expertise ranges from coaching, training, and consulting to keynote presentations. Mark has been with The Ken Blanchard Companies for over 18 years, and has worked with companies of all sizes from small businesses to Fortune 500 corporations to help them identify weaknesses and then to generate comprehensive learning solutions that meet their specific needs. He has managed hundreds of successful organizational improvement initiatives.

One of Mark's key strengths is his ability to work one-on-one with individuals in his role as a personal and professional coach to encourage performance and achieve greater satisfaction. He is an articulate communicator who inspires individuals and organizations to make powerful and positive changes.

Mark's professional experience encompasses over 25 years as a business developer, sales manager, trainer, and recruiter in the telecommunications, high-tech, and human development industries. He is a member of Coach University, the largest coaching institute in the world. Mark earned his bachelor of science degree in speech communications from Missouri State University in Springfield, Missouri.

Clients

American Express
 American Red Cross
 Aramco Services Company
 Bayer Corporation- Crop Sciences Division
 Beckman Coulter
 Biogen Idec
 Cingular Wireless Inc.
 Citrix Online
 Clorox
 County of San Diego
 Deloitte US Firms
 Department of Navy
 DJ Ortho
 Environmental Protection Agency
 ESRI
 Evangelical Christian Credit Union
 Federal Executive Board of Greater Los Angeles
 Genentech Inc.
 Grainger Inc.
 HG Fenton Inc.
 Hilti International Inc.
 International Rectifier Inc.

KPMG
 Mc Kesson Corporation
 National Weather Service
 Nissan Corporation
 Nobel BioCare Inc.
 Novartis
 Otsuka America Pharmaceuticals Inc.
 San Diego Gas & Electric
 Santarus Incorporated
 Schering-Plough Health Care Products
 Securitas Corporation
 Sephora
 SPAWAR
 Talecris Biotherapeutics Inc.
 T-Mobile Incorporated
 Telepacific Communications
 UCB Pharma
 University of San Diego- Business School
 University of Southern California—
 Marshall School of Business
 Wells Fargo Bank
 Zoological Society of San Diego/
 Wild Animal Park

Testimonial

"Mark fulfills what every organization desires in a consultant — a partner who facilitates change by helping others to embrace it. Learned, relevant, aware, relational, and well-spoken, he is able to enter an organization's culture, understand it, discern the challenges and opportunities within, garner respect, and build trust with members in order to institute appropriate, practical, and sustainable solutions. Mark has been essential in helping us achieve our development goals."

David Turner, Trainer & Project Specialist, ECCU

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